

Company Presentation



TAC | The Assistant Company

Founded in 2001

6,500 simultaneous users 140 interfaces 18 languages 53 countries







Bernhard Rappold SW Development

Gernot Tobisch Operations

Thomas Roessler Managing Director / CEO

Management Board

Guenther Poellabauer Managing Director / Marketing and Sales

TAC IS SMART!

CUSTOMERS

EMPLOYEES

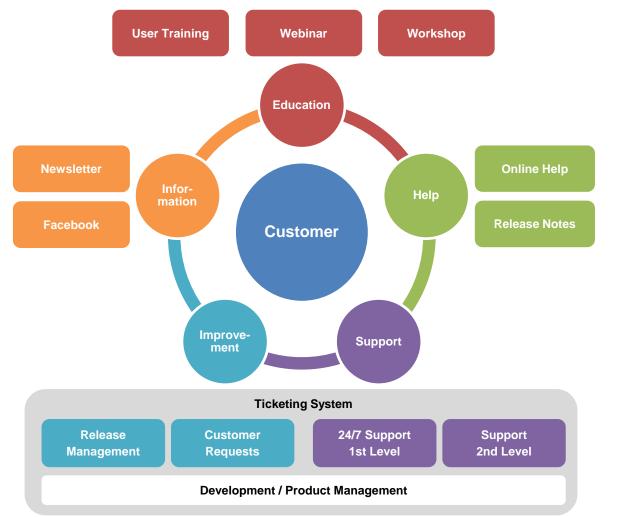
PARTNERS

are metivated innovative and very		
are motivated, innovative and very open-minded	We are motivated to give our best	We are motivated to grow stronger togethe
lelight our customers by exceeding their expectations	We are inquisitive and foster a sense of personal responsibility	We help our partners implement their projects
treat our customers fairly and with respect	We respect each other and nurture a strong sense of fair play	We respect active engagement and efforts made
e provide the best integration and flexibility	We are enthusiastic about new technologies	We join hands in building on established and innovative technologies
	treat our customers fairly and with respect e provide the best integration and	their expectationspersonal responsibilitytreat our customers fairly and with respectWe respect each other and nurture a strong sense of fair playe provide the best integration andWe are enthusiastic about new technologies





CUSTOMER CARE



- ✓ Support
 - 24/7
 - Skype, Fax, Telephone, E-Mail
 - Ticketing system

✓ TAC University

- User trainings
- Webinars
- Management workshops

✓ Online Help

- Run directly from the software
- Explanations with screenshots
- Release Notes



OFFICES

Hartberg (Austria, Europe) Vienna (Austria, Europe) Chicago (USA, North America) 25 Partners (Asia/Pacific, Australia, Europe, USA)





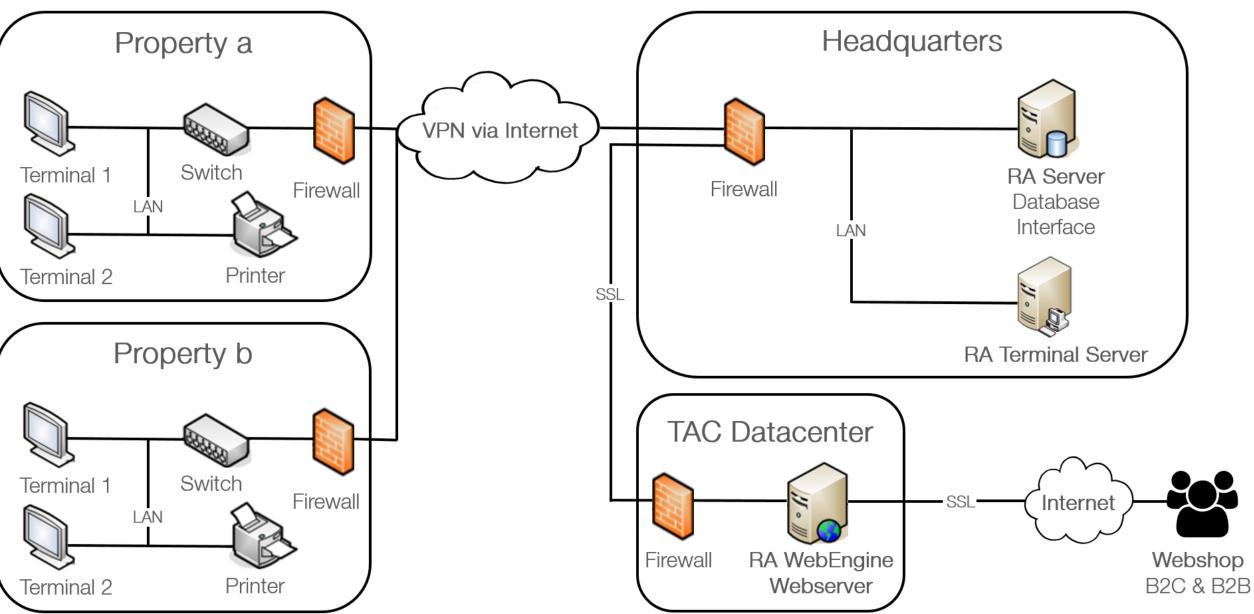


TECHNOLOGY





MULTI-PROPERTY





Spa & Health

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Management

Management

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CLUBS

Membership Management



Golf

Restaurants

Table reservations



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GUEST Experience

Cruise Ships

OUR CUSTOMERS

Spa & Health – Management Fitness Club – Membership Management Resort – Guest Experience Restaurant – Table Reservation Golf – Reservation & Club Member Management Salon – Management Cruise Ship – Management



Resources are limited – Ideas are not





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Company

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THIS IS WHY IT'S RIGHT FOR YOU

- ✓ Mature product in use for 12+ years
- ✓ Multilingual (English, French, Spanish, Simplified Chinese, +14)
- ✓ Real-Time Web Booking versatile Webservice API
- ✓ Ability to provide mixed structure 'Client Server' and "SaaS"
- $\checkmark\,$ Scalable and affordable to suit business needs
- ✓ Guest activities (spa, fitness, concierges, dining, golf, recreation)
- ✓ Enhanced marketing tools (SMS texting, e-mail, reports, social media)
- ✓ Real-time interfaces (PMS, in-room TV, digital signage)

Resources are limited – Ideas are not



OUR PRODUCTS



Management of limited resources



Resources are limited – Ideas are not



Spa & Activity Software



PRODUCT OVERVIEW



Spa & Activity Software

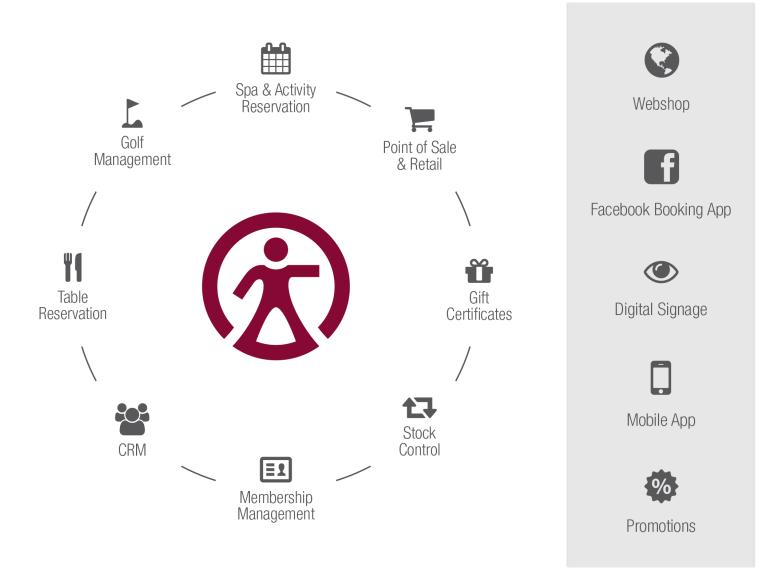
 \checkmark Fit for all spa and wellness activities

- ✓ Available in 18 languages
- ✓ Responsive mobile booking engine
- ✓ 140 real-time interfaces
- ✓ Rent or buy



MODULES X Reservation Assistant

Spa & Activity Software



Resources are limited – Ideas are not





Membership Software

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PRODUCT OVERVIEW



Membership Software

✓ Smart membership management

- \checkmark From check-in to accounts receivables
- ✓ Great functions and usability
- ✓ Easy integration
- ✓ Mobile use guarantees flexibility







RESERVATION

SPA & ACTIVITY RESERVATION



- ✓ Scheduling of appointments
- Allocation of staff members, rooms, facilities and any other limited resources
- ✓ Bookings for classes, group activities, private lessons, medical appointments
- Optimized automatic appointment scheduling; with custom optimization criteria



POINT OF SALE

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Schilling Groscher

POINT OF SALE & RETAIL

- ✓ Fast check-out and settlement for services and retail; posting of any services and goods to hotel guests
- $\checkmark\,$ Folios, master accounts or other external billing systems
- ✓ Posting of revenue and payment method details (credit/debit)
- ✓ One-stop-shop settlement process for services in multiple departments
- ✓ Retail Store



STOCK CONTROL

STOCK CONTROL



- ✓ Managing supplier details
- ✓ Product details per supplier, purchase price
- ✓ Purchase order, suggested orders
- ✓ Evaluation of cost price using 'moving average' method
- ✓ Stock rotation reports
- ✓ Overview of incoming stock



PACKAGE RESERVATION

PACKAGE RESERVATION



- ✓ One-step reservation of multiple services across departments
- Sophisticated package calculation; revenue breakdown and automated split postings
- ✓ Visual identification of package appointments
- ✓ Package reporting



GIFT CERTIFICATES

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GIFT CERTIFICATES / VOUCHER

- Create, print, sell and redeem gift certificates, value coupons, treatment vouchers and package vouchers for the Spa and the hotel at the POS and online
- ✓ Customized gift certificate layout
- ✓ Track the status for all gift certificates
- ✓ Register external gift certificates, gift cards
- ✓ Print serial number and barcode





EMPLOYEE SCHEDULING

EMPLOYEE SCHEDULING



- ✓ Quick entry at available times for all staff members, shift schedules
- Entry of non-working or other non-production times such as meal breaks, sick leave, training, vacations etc.
- ✓ Save working time profiles and apply schedules to multiple staff members at once
- ✓ Changes in working time made easy





CUSTOMER RELATIONSHIP MANAGEMENT



- ✓ Dynamic guest list filtering
 - By number of reservations,
 - Retail products, packages,
 - Sales volume, gender, age,
 - Market segment, city, nationality, membership
- ✓ Criteria for mail merging and other marketing activities
- ✓ Track guest conversion and marketing performance



MEMBERSHIP MANAGEMENT

MEMBERSHIP MANAGEMENT



- Extended guest database for spa/fitness members (incl. guest picture, Media ID, relationships, etc.)
- ✓ Automated pricing/billing based on membership
- ✓ Different Payment methods (direct debit, EFT, credit card, etc.)
- ✓ Flexible forms of membership contracts
- ✓ Charge from other POS to RA member accounts



Reserved

TABLE RESERVATION

TABLE RESERVATION



- ✓ Graphical layout of restaurant and sub areas,
- Management of unlimited physical objects and related attributes (table, seat, buffet, fireplace, lounge, bar, counter)
- ✓ Define areas (window, quiet, view, romantic)
- \checkmark Easy and quick table consolidation
- ✓ Table check-in and check-out



GOLF MANAGEMENT

GOLF MANAGEMENT



- ✓ Reservation of tee times, golf pros and equipment
- $\checkmark\,$ Color-coded reservations to identify the number of players
- Easy merging of reserverations by dragging & dropping
- ✓ Consideration of players' handicaps
- ✓ Daily overview of golf courses and guest structure





RENTAL MANAGEMENT

RENTAL MANAGEMENT



- $\checkmark\,$ Easy rental of towels, bathrobes and sports gear
- ✓ Overview of issued and returned equipment
- \checkmark Definition of rental fees, deposits and free services
- \checkmark Connection to access control
- ✓ Integration of RFID chips possible



BCE ECB EZB EKT EKP 2002 BCE ECB EZB EKT EKP CE ECB EZB EKT EKP EKT EKP 2002 NA2402063452 **ACCOUNTS RECEIVABLE**

ACCOUNTS RECEIVABLE MANAGEMENT



- ✓ Maintenance of membership
- ✓ Generation of debit notes
- \checkmark Overview of outstanding debts
- ✓ Compilation and monitoring of payments received
- ✓ Configurable dunning levels and dunning letters



ACCESS CONTROL

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ACCESS CONTROL

- $\checkmark\,$ Check-in and check-out function with member pictures
- \checkmark Overview of all persons present in the club
- ✓ Connection to accounts receivable management
- ✓ Driveway access control
- ✓ Control of lockers and vibration training equipment



SALES ADD-ONS



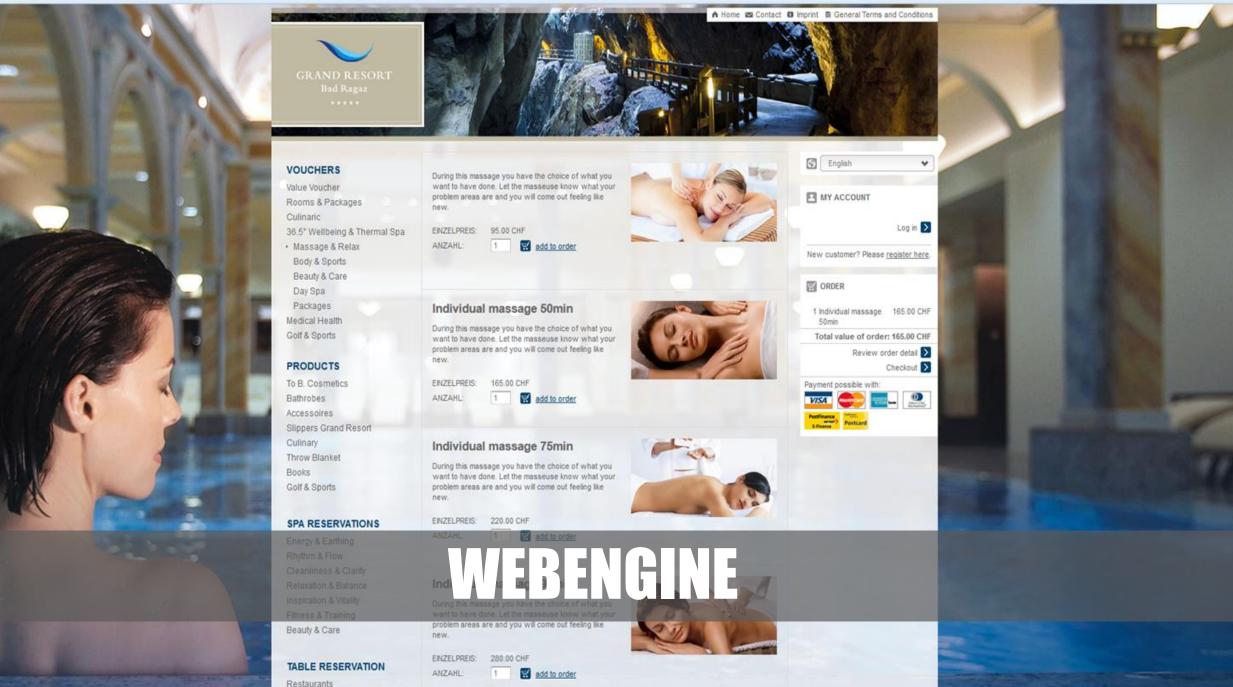


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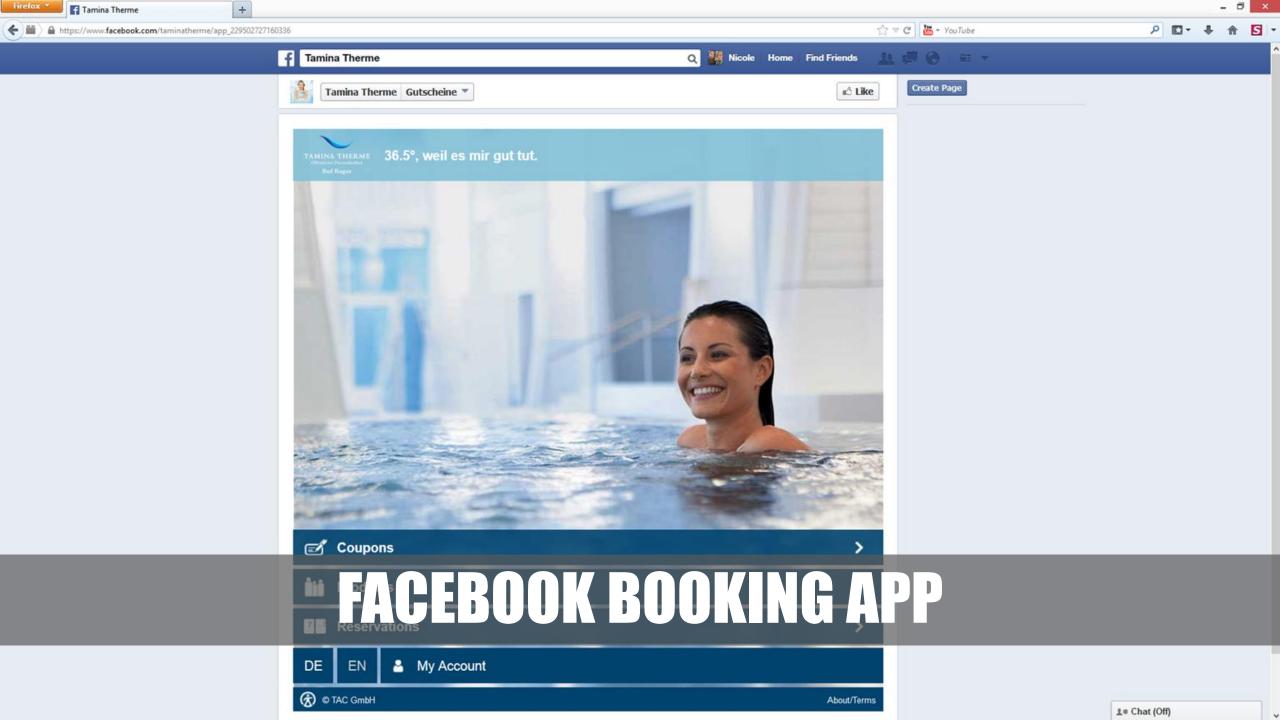


ONLINE RESERVATION / WEB SHOP



- ✓ Intuitive UI; quick checkout
- ✓ Advanced reservations linked to hotel stay
- ✓ Reduce operation expenditure
- ✓ Up-/Cross selling
- ✓ Enhance customer loyalty





FACEBOOK BOOKING APP



- ✓ Reservation, retail, voucher
- ✓ Integration on Facebook Page
- ✓ Social Media as a sales channel
- ✓ Automated sales process
- ✓ Connected with web shop





MOBILE APP



- ✓ Simpler way of making reservations
- ✓ Responsive design for mobile websites
- ✓ Additional sales channel
- ✓ Real-time availability of resources
- ✓ Connected with TAC web shop





DIGITAL SIGNAGE



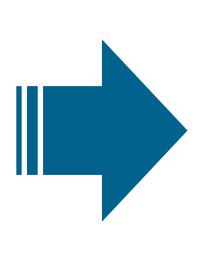
- ✓ Efficient in-house marketing system
- $\checkmark\,$ Display of available personal trainings, fitness classes, products
- ✓ Automated updates of the content
- ✓ Adaptable to your Corporate Design
- ✓ Individual or synchronized displays on different monitors



DIGITAL SIGNAGE Use Case

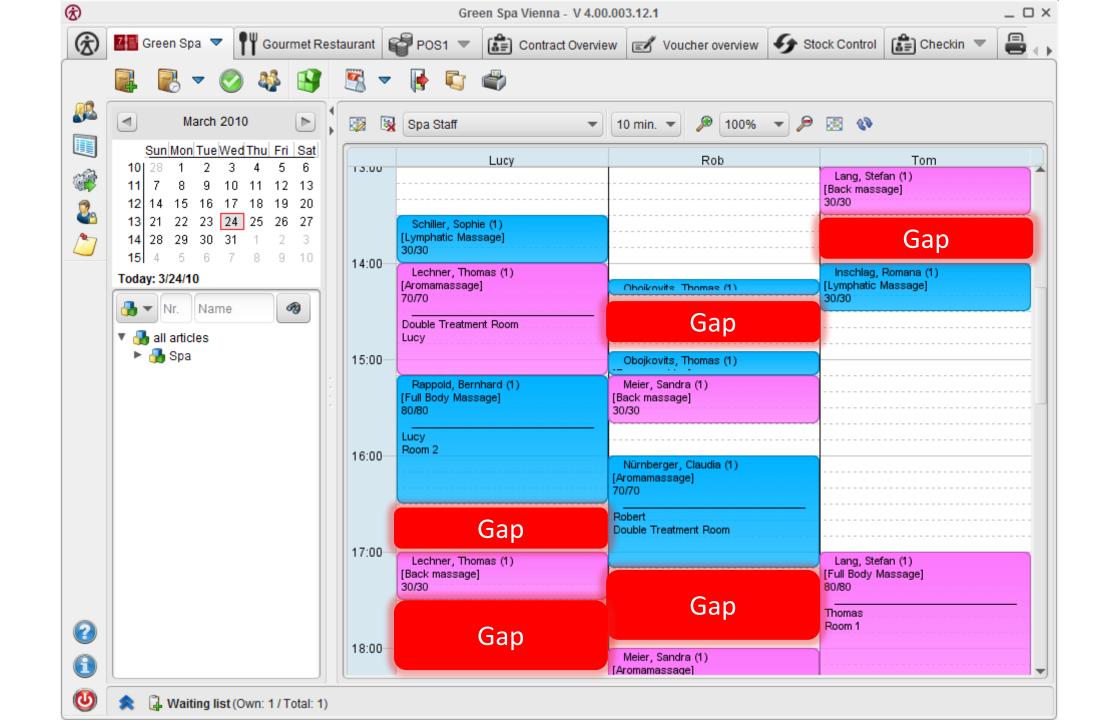


Spa & Activity Software











Automatically generated

Real-time display



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PROMOTIONS





PROMOTION CODES







USE PROMOTION CODE "BIRTHDAY"

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PROMOTIONS



- ✓ "Sales boosters" for your company
- ✓ Last-minute promotion of available treatments
- ✓ Definition of quota and discount
- ✓ Connected with TAC Digital Signage
- \checkmark Connected with web shop



HOT DEALS





57	Deep Tissue Massage	-10%	EUR 55.00	EUR 49.50* Book now >
10t	Lymphatic Massage	-10%	EUR 35.00	EUR 31.50* Book now >
57	Acupressure Massage	-20%	EUR 30.00	EUR 24.00* Book now >



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HOT DEALS



- $\checkmark\,$ Fast reservation at the spa and online
- ✓ Daily offers for guests
- ✓ Fixed date, variable time
- ✓ Real-time availability of resources
- \checkmark Connected with web shop



IN-HOUSE KIOSK APP



- ✓ Fast reservation via touch screen at the hotel
- ✓ Self check-in terminal
- \checkmark Hotel guests only state name and room number
- \checkmark Charges on the hotel bill
- ✓ Connected with web shop





WELLNESSBOOKING.COM



- Wellness search engine for the best offers in Germany, Austria and Switzerland
- ✓ Search by category (location, type of treatment, vouchers)
- ✓ View company profiles
- ✓ Real-time interface



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STAY IN TOUCH



www.tac.eu.com



www.facebook.com/reservationassistant



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